



THE JANTAU GROUP
strategy & economic consulting

RCM Refunds Regime

The refunds regime works in conjunction with the RCM

- Refunds are paid by capacity sources when they do not perform
- The basis for payment can be interpreted many ways
 - As a failure to meet a contractual performance obligation (time value invariant)
 - As a failure to deliver value paid for (time-value sensitive)
 - As a way to incentivise specific desirable behaviours (maintenance, availability)
- The key question, though, is how can the refunds regime deliver the most value
 - Incentivising availability and readiness
 - Enhancing the credibility of the RCM by promoting performance worthy of a capacity credit
 - Aligning refund risk with value created
- In this presentation, we present a proposal to better align the Refunds Regime (RR) with the RCM

The exposure to refund risk should operate in two dimensions

- With respect to the amount of excess reserve capacity that is available at any point in time
- With respect to the performance of capacity that is expected to be available at any point in time
- Incorporating both market conditions and unit performance into the refund regime maximises the value received for the price paid for a capacity credit

Value based on market conditions	Capacity: Reliable Market: Shortage	Capacity: Unreliable Market: Shortage
	Capacity: Reliable Market: Surplus	Capacity: Unreliable Market: Surplus

Value based on capacity performance

The market value of refund exposure is linked to the amount of excess reserve capacity available at any point in time

- The IMO's dynamic refund factor proposal attempts to capture these impacts.
- The factors are muted somewhat relative to a pure economic value consideration, but the general concept and application is reasonable

Refund exposure = f (amount of excess re.96 0 re.96 06.755 350mo (c)-4(es)-4(s)-

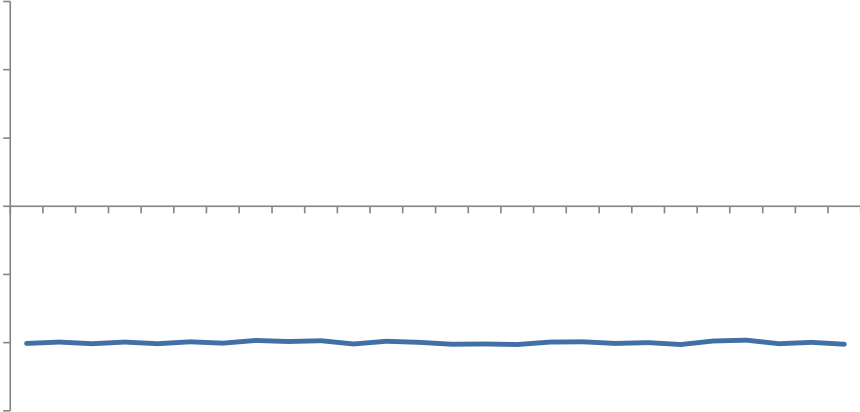
The other leg of the refund regime is to ensure that capacity performance is adequately incentivised

- Refund exposure should
 - Align with performance versus expectation
 - Underlying dispatch costs should not affect refund exposure – two units with similar reliability levels should face similar refund “risk” if they are equally unreliable during relevant periods
- Refund exposure should not
 - Distort investment incentives
 - Create arbitrary risks that do not align broadly with value

As proposed last month, the simplest way to align both legs of the refunds regime is to combine a refund regime with a rebate regime

- Refund exposure increases to the extent that availability increases. Two facilities with equal reliability performance expectations (FOR), should face equivalent refund exposure
 - The problem is that dispatch can influence refunds through the sometimes messy relationship between dispatch and FOR
 - Two equally available units, one with low dispatch costs and one with high dispatch costs can have very different refund exposure if their FOR correlate with dispatch
 - This risk can be mitigated through a rebate mechanism
Similarly, a rebate mechanism can
 - Incentivise reduction in planned outages (as planned outages can reduce opportunity for rebate)
 - Sharpen incentives for managing capacity during peak periods – the decision to move from FOR to discretionary maintenance can take into account both refund and rebate exposure
- Capacity that performs less reliably pays more refund and loses more rebates – strengthening the incentive
- Aligns with longer term improvement of reliability and efficiency by reducing risk of refunds

Identical units with uniform refund factor : no net payment exposure

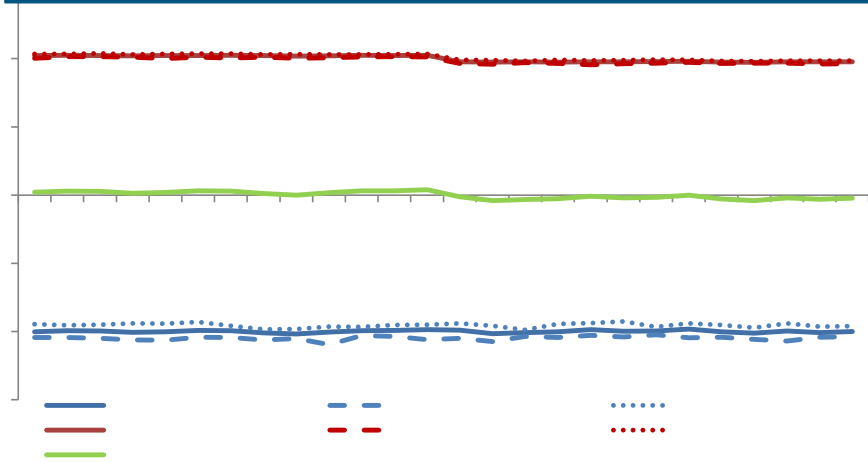


Higher FOR Higher exposure

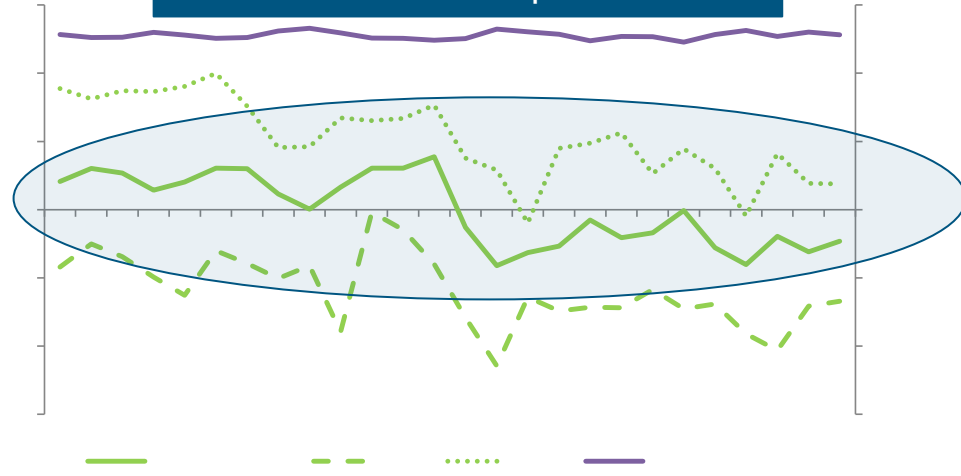
Plant No.	Net Capacity (MW)	FOR (%)	Load Factor (%)	Plant No.	Net Capacity (MW)	FOR (%)	Load Factor (%)	Plant No.	Net Capacity (MW)	FOR (%)	Load Factor (%)

Lower availability, lower rebates Exposure

Refund (-) , Rebate (+) and Net Exposure (Green)



Net Refund Exposure



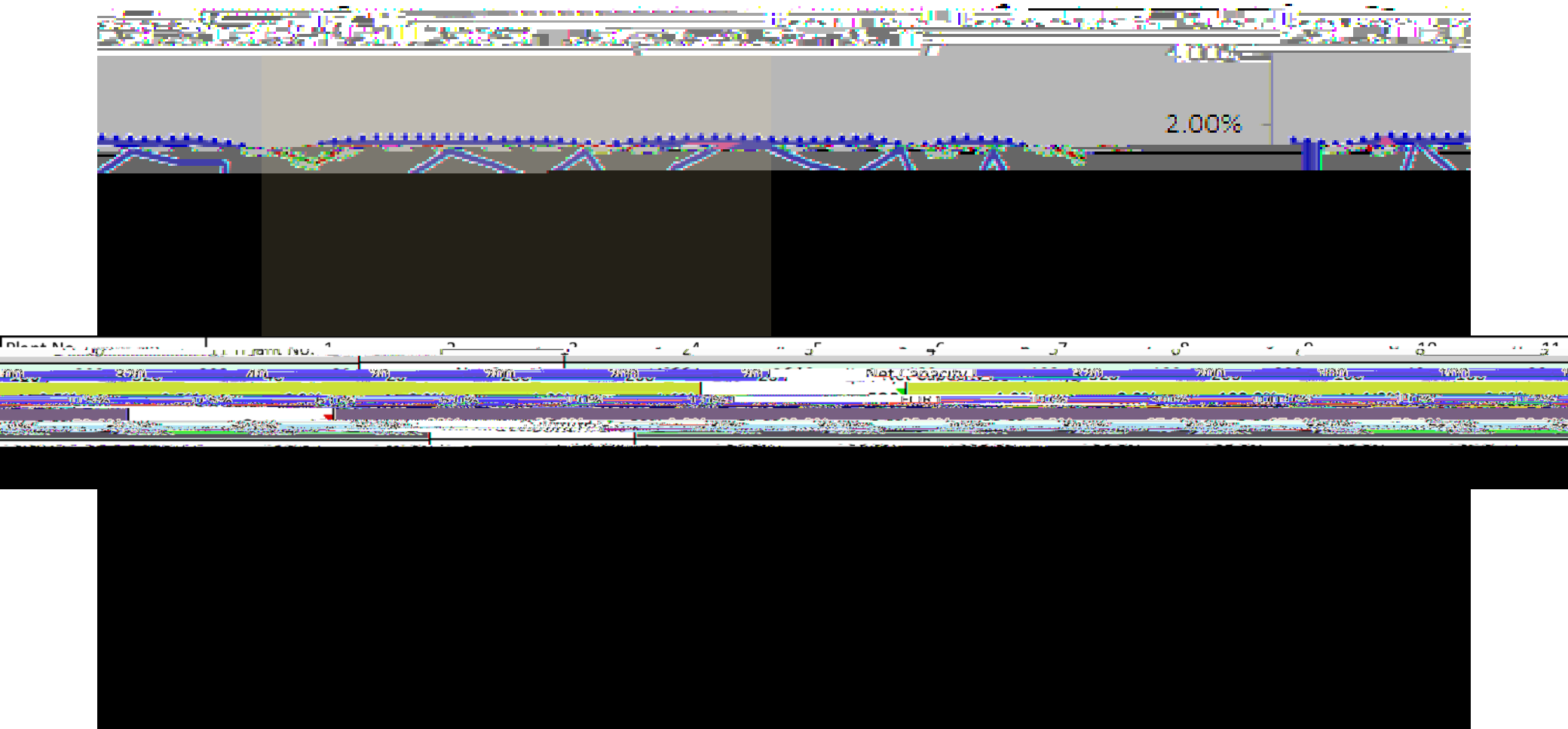
% of hours	Refund Factor	Plant No.	Net Capacity (MW)	FOR (%)	Availability	Load Factor (%)	Plant No.	Net Capacity (MW)	FOR (%)	Availability	Load Factor (%)	Plant No.	Net Capacity (MW)	FOR (%)	Availability	Load Factor (%)



Simulated refunds and rebates

% of hours	Refund Factor	APPLY HRS	HRs in interval	Refund Rebate & Net Revenue (as % of RCP)
100%		8760	2440	

Scenarios: a range of different configurations of utilisation, FOR and planned outages



Proposal

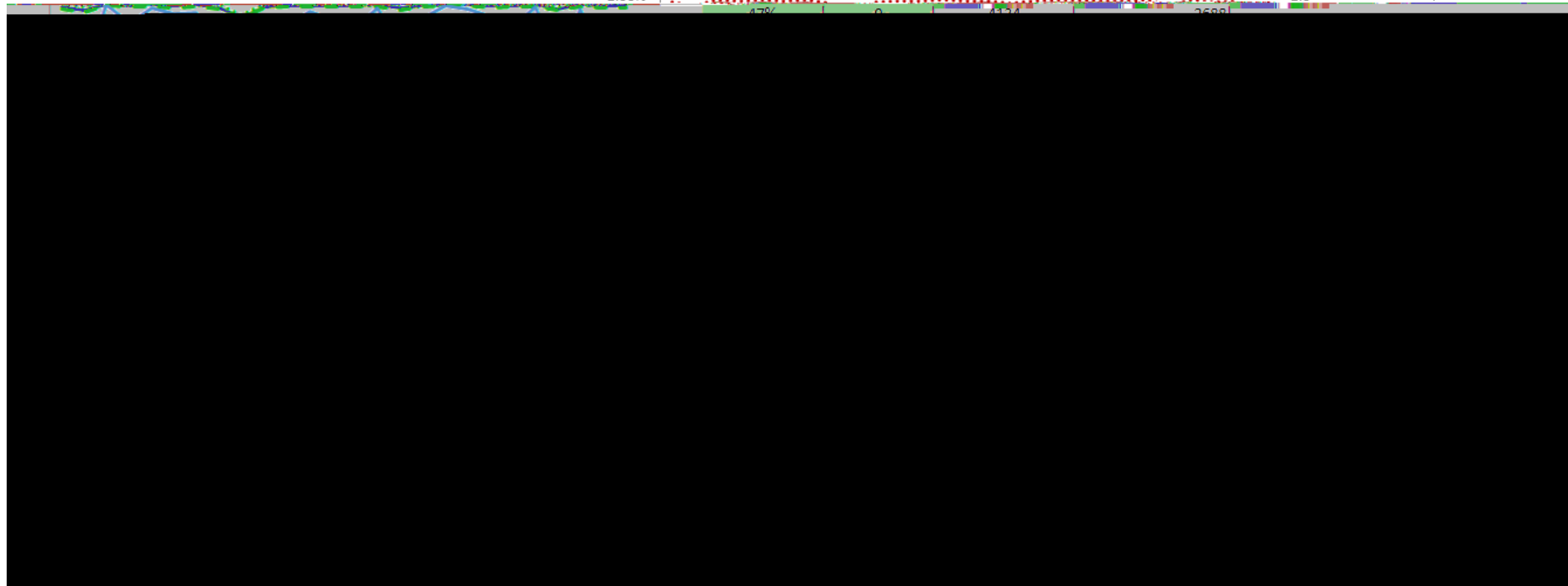
- Preserve the dynamic refund factor scheme concept, but note that
 - Currently refund relates to “factor * trading interval refund allocation”, but summation over the year may not recover full refund in the event of non performance
 - It would be better if a capacity that did not perform at all over a year received no residual capacity credit value.
- Pay rebates based on availability
 - If a resource is neither on planned or forced outage, it will receive a rebate. Naturally the rebate will be larger if market conditions justify the “6” refund factor
- Recycle 100% of refunds – no net value change
 - Pure efficiency incentive
- As no net value change, and assuming no security risks, may not need any further adjustment, though it would be possible to incorporate a waning adjustment to the “RCP formula perhaps for a transition if necessary for fairness

End

% of hours	Refund Factor	APPLY HRS	HRs in interval
100%		8760	2440

6320	620		
5700	1560		

Refund, Rebate & Net Revenue (as % of RCP)



A view of all the pieces

RISK OF SHORTAGE

The MRCP sets the basis for the *unconstrained capacity resource benchmark cost*

In theory an upper bound, but actual upper bound costs depends on factors that are uncertain and so is estimated as an expected value

Markets generally have to allow for some head-room above the expected value to ensure alignment between spot and contracting incentives

RETAILERS

Retailers generally are exposed to some risk of higher costs due to the fact that short-term options tend to be more costly than long-term options. Failure to take prudent steps to assure sufficient long-term options can expose retailers to risk

As there are options that are more expensive in the short-term than the “target” benchmark, most markets expose retailers to risk of higher cost

CONTRACTING

Contracting is neither good nor bad; it is about managing risk

Identify the risk and determine if contracting is a solution to it

Contracting helps parties manage uncertainty

But to work as a risk management instrument, both sides must face some uncertainty for which the contract is a suitable instrument to manage.

A view of all the pieces (capacity)

TESTING

HARMONISATION

A correctly defined capacity resource has the same value whether provided by suppliers or demand reduction

Material differences in resource capability to contribute to meeting peak demand should not exist

But “capability to meet peak demand” is a very generic issue – we are not concerned with fuel types or technologies – only effectiveness

NET REFUNDS

A nonperforming capacity resource poses a concern

Value for money?
Correct incentives?

Therefore the refunds regime works with harmonisation to sharpen availability incentives and protect the value-for-money proposition for those who pay for capacity

BACKSTOP

Backstops are pro-competitive

Backstops can also be cost-increasing or risk-increasing

All depends on how the backstop is designed

But the existence of a backstop between generators and retailers reduces reliance on counterparty creditworthiness and buyer or seller market power – by defining an alternative pathway.